

APICS and You!!!

Presented By:

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- 40+ years Job Placement Professional
- 30+ years APICS Volunteer with North Jersey, West Jersey and Central Jersey Chapters

UMass – Dartmouth

March 31st, 2016

- Real bio
- I am not a supply chain practitioner
- This is not a commercial
- Lots of busy slides
- The Wounded Warrior Project...



Session Objective:

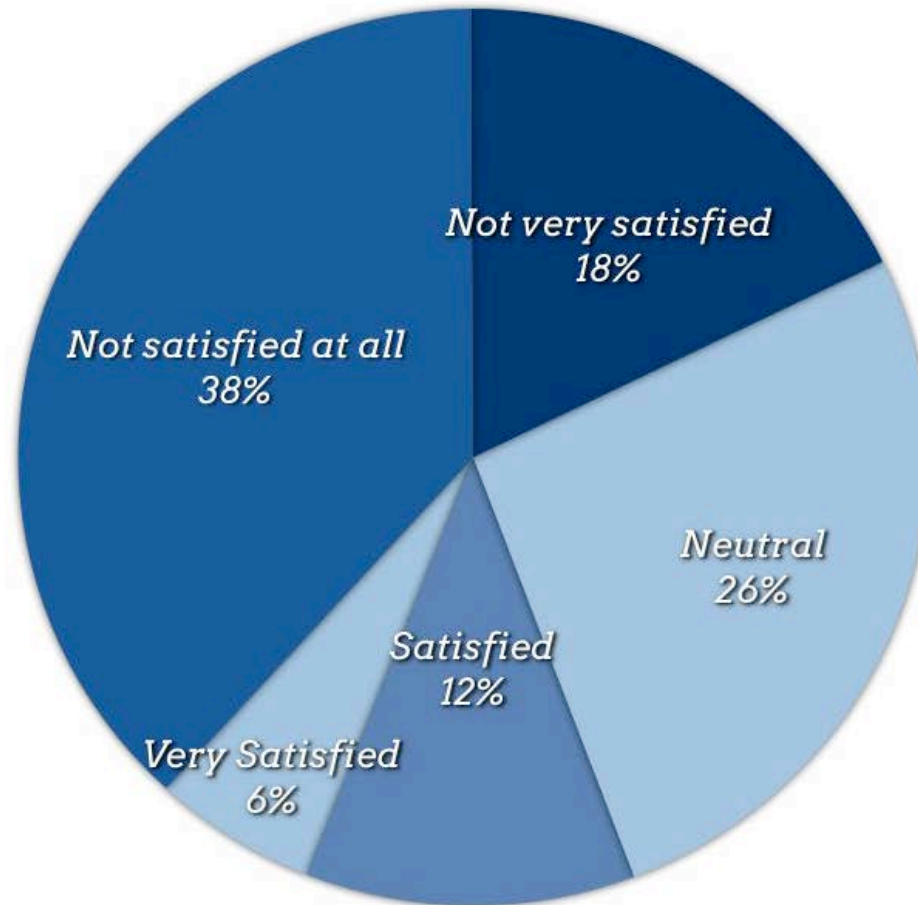
To council students and young professionals on the importance of Continuing Education and the numerous options available.

Today's Outline

- Stats You Didn't Know
- Professional Associations in Supply Chain
- APICS as a Student
- ... as a Young Professional
- The Supply Chain Marketplace
- Career Insurance
- Open Topic / Q & A

Stats You Didn't Know

Degree of satisfaction with career advice received



Only 18% were Satisfied

More Stats You Didn't Know

- For the next 19 years, 10,000 people per day will turn 65, and retire shortly thereafter
- Freshman knowledge is out of date by graduation
- 65% of preschoolers will work in jobs that don't yet exist
- 67% of new hires are thinking of their next job on day one
- **By 2019 approximately one quarter of the entire U.S. workforce will be independent workers (self-employed, independent contractor, freelancer, temp, etc.)**

U.S. Bureau of Labor Statistics

More Stats

- Today's students will have 10-14 jobs by age 38
- 39% of Millennials have held 4 - 7 full-time jobs and 83% plan to stay at a single job for 2 years, unless promoted.
- 21% of employees say they will leave their current firm in 2016, a 5% increase since last year
- 34% of employees are regularly searching for opportunities, even though they're currently employed
- Millennials will be 75% of the global workforce by 2020
- 61% of HR managers plan to increase hiring in 2016

Contributed by Scott A. Scanlon, Editor-in-Chief, Hunt Scanlon Media

It's best to keep your professional skills up to date!!

Supply Chain / Operations Mgmt Stats

- Supply Chain /Operations employment to grow 26% by 2020, faster than the average for all occupations
- \$95,440 median salary (\$46,890 - \$187,199)
- 2.1% unemployment rate
- #5 best business job
- Above average upward mobility **AND** flexibility
- Bachelor's or Master's degree
- Certifications often preferred

US News and World Report

Professional Association Memberships

**Continuing Education =
Career Enhancement & Career Insurance**

- Intern / Co-Op Opportunities
- Cutting Edge Technology
- Perspectives from Various Industries
- Networking Opportunities
- Management Training

Professional Association Options in Supply Chain



Demand Planning - Forecasting



- Purchasing
- Procurement
- Sourcing



- Distribution
- Logistics
- Warehousing



Was identified as the #1 association for training and certifying Supply Chain Professionals of the future.

SCM World January 31, 2014

The Premier Supply Chain Association



Purchasing – Sourcing
Distribution – Logistics
Demand Planning – Forecasting
Sales & Operations Planning
Inventory Management
Production / Capacity Planning
Project Management
IT / IS and Finance
Product Management

The APICS Supply Chain Council's Supply Chain Operations Reference (SCOR®)

The Supply Chain/Operations Tool of Executives

The world's leading supply chain framework, linking business processes, performance metrics, practices and people skills into a unified structure.

Learn the SCOR Model's framework, how to interpret SCOR, and how to organize a typical SCOR project.

APICS as a Student

Continuing Support Throughout Your Education

- **APICS “Learn It” APP – Access 4,500 terms & definitions**
- **Local to Global Career Networking Opportunities**
- **Access to Employers & Employees From Local Firms**
- **Opportunity to Become CPIM by Graduation**
- **Local & International Student Case Competitions**
- **Sponsorships to International Conferences**
- **Leadership & Management Opportunities**
 - **Serve as a Member of a Chapter Board of Directors**
 - **Participate in District Level Activities**

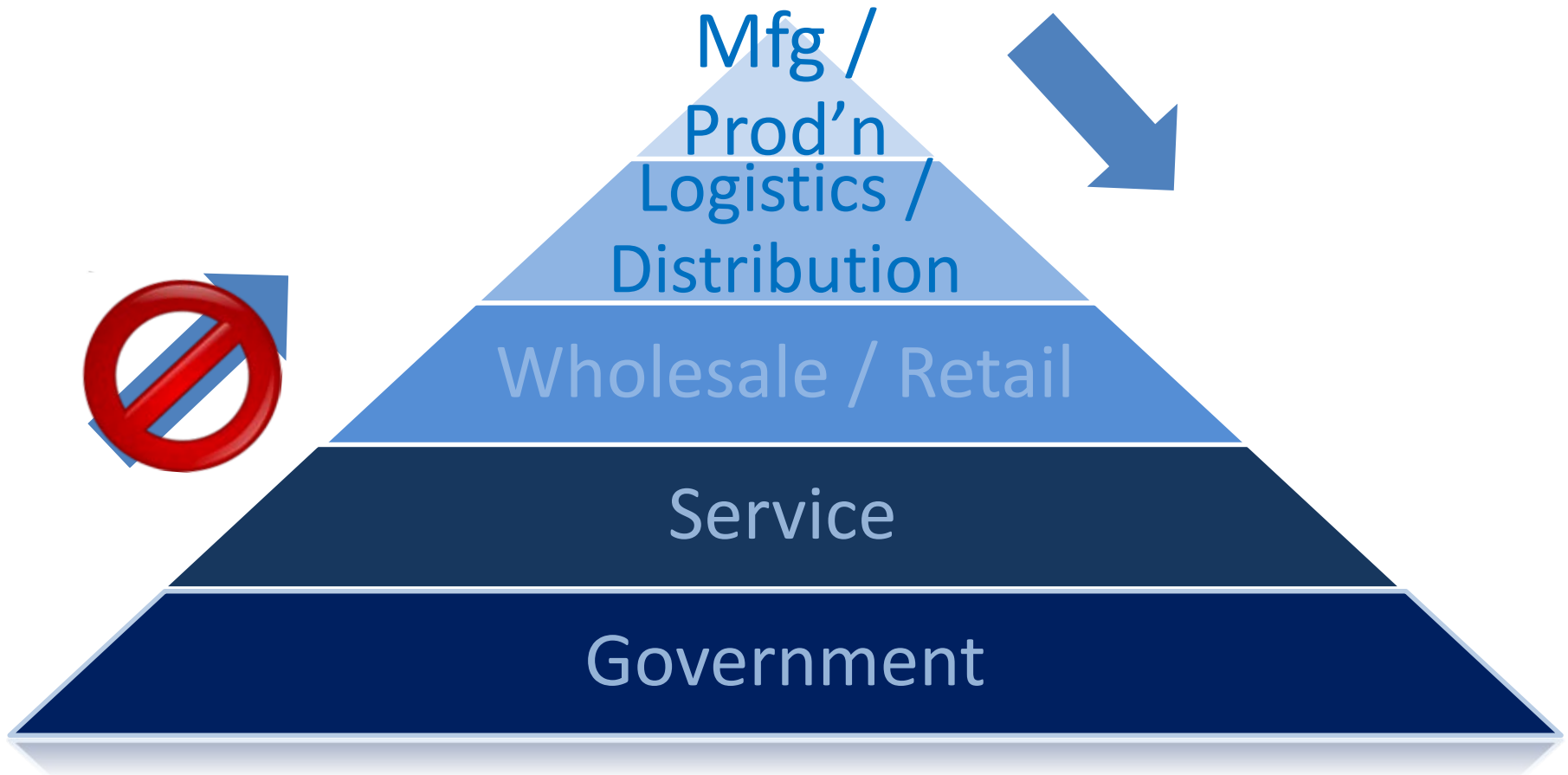


& Young Professionals

- **Access to APICS Career Center & Local Employers**
- Young Professionals Group
- Local Chapters Throughout the US
- Network with International Members
- Monthly Professional Development Meetings
- Topically Relevant Seminars
- **7 Globally Respected Certifications**
 - ❖ **Classroom and/or On-Line Instruction**
- Additional Leadership Opportunities & Training
- District Meetings & International Conferences

The Supply Chain Marketplace

Where Should You Start? – What is Most Marketable?



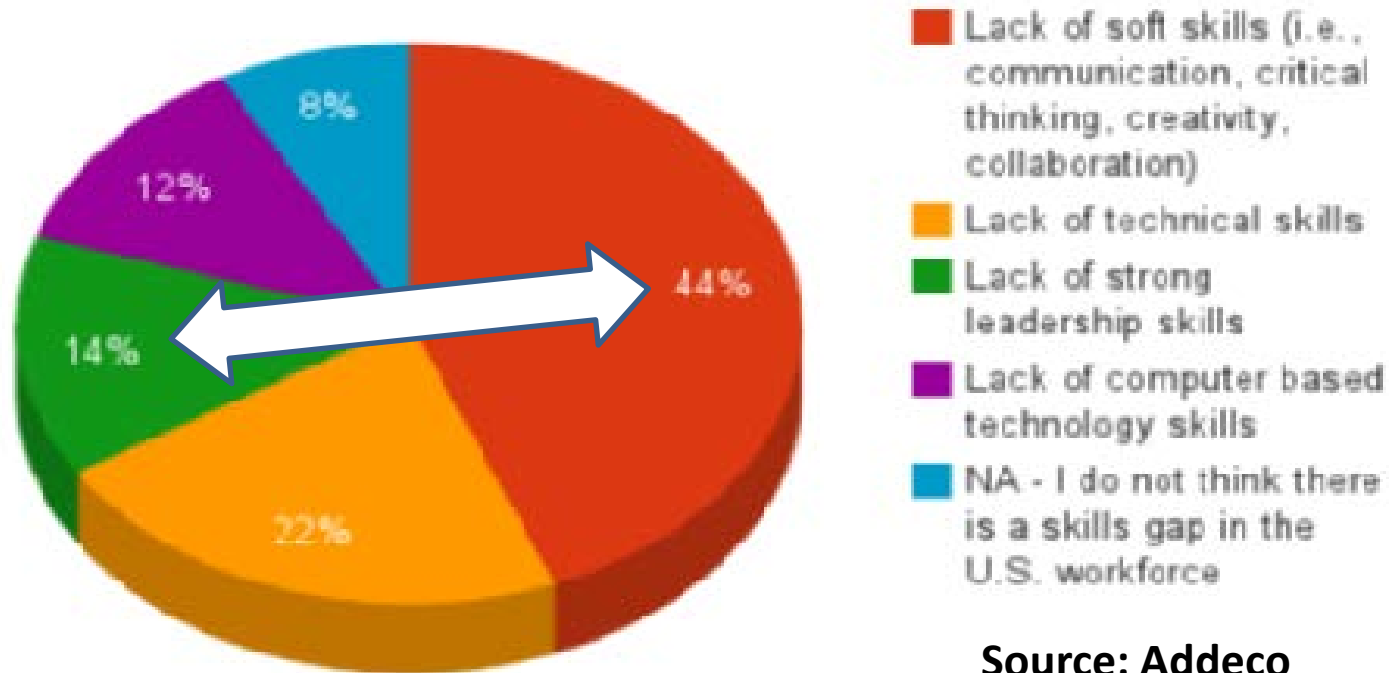
APICS & Your Future

What's In IT For APICS?

- Your \$0 - \$200 Membership Fee?
- Generational Insights
- Expanded Cultural Perspective
- Contributors to APICS Body of Knowledge (BOK)
- Contribute and Implement the SCOR® Model
- Chapter and District Leadership
- Instructors and Educators
- Mentors and Supply Chain 'Ambassadors'

Assurance of a Future for APICS

The Skills Gap



Source: Addeco

58% of executives reported that soft skills — intangibles like communication, critical thinking collaboration and leadership skills — were lacking among hires and job candidates.

Career Insurance Premiums

- Continue your Education: *APICS*, ISM, CSCMP... and Volunteer
- CPIM designees earn 14% more and
CSCP designees 21% more than non-certified employees
Operations Management Employment Outlook
- NETWORK when it's MOST effective!!!
- ***Continually*** identify new ways you can assist the Company / Boss / Co-Workers / Customers achieve their goals
- Track responsibilities & accomplishments every 3 months
- Establish 1-year career goals... and discuss with your boss
- Learn to ***'anticipate for...'*** rather than ***'reacting to...'***
- Develop a ***'How Can I Help'*** rather than ***'WII-FM'*** approach

Success is an Attitude

... and Continuing Education is Required

*Continued
Success,*



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